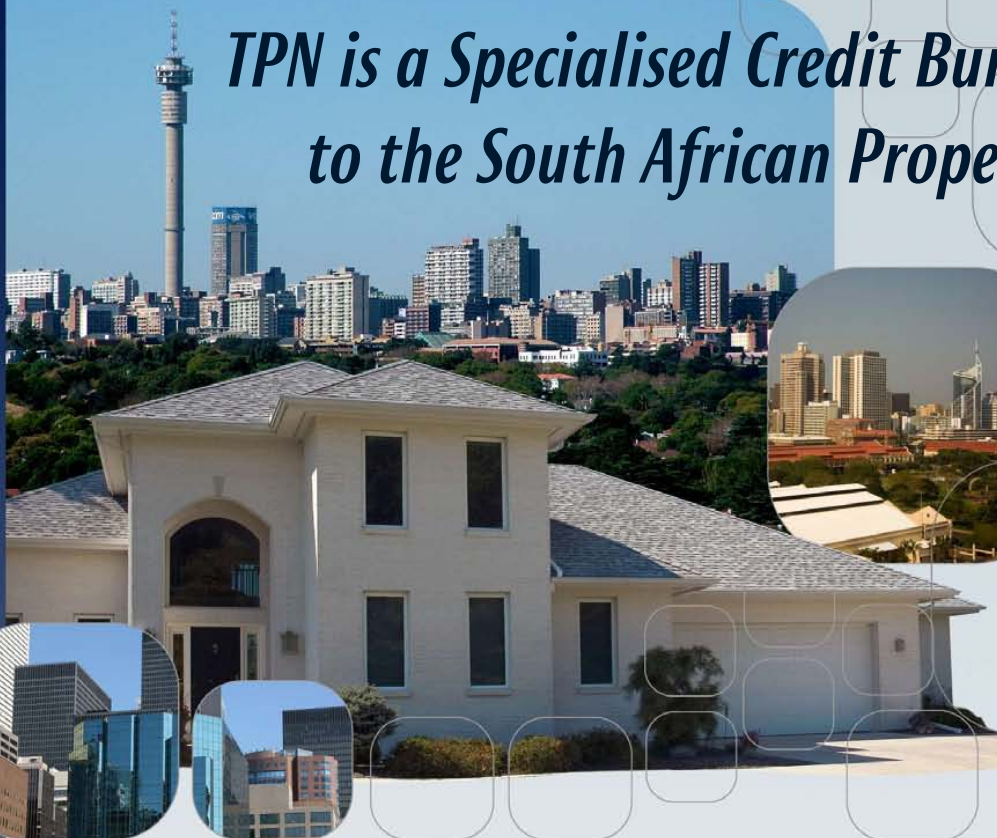


TPN is a Specialised Credit Bureau, dedicated to the South African Property Industry



Tenant Profile Network combines information from a number of valuable sources to provide the most comprehensive and accurate behavioural profiles on tenants and prospective buyers in the property industry. Our market encompasses all levels of the industry, including residential, commercial and landlord managed rentals. TPN is registered with the National Credit Regulator and is a member of the Credit Bureau Association of South Africa. We also have longstanding associations with the two leading international consumer credit bureaux, Experian and TransUnion.



Key Benefits

Free Services

- Tenant welcome letter
- Monthly SMS sent to your tenants advising them how their credit profile has been updated on TPN (RENTAL PAYMENT PROFILE)
- Blacklisting on TPN and TransUnion credit bureaux
- Reward your Good Tenants on TPN
- Training & Support

Reduce Rent Related Bad Debts

- TPN has created a winning workflow to reduce rental collection bad debt

National

- Join our network of over 2500 estate agents from all corners of South Africa

Unrivalled Access

- The ability to perform enquiries from our website, call centre and SMS platform (Simply SMS your applicant's ID number to TPN's SMS portal - 083 656 9480 - and TPN will SMS and e-mail you the report)

Availability

- Reports delivered within seconds of request

Customer Service

- Our customers are our first priority

Why Join TPN?

Unsolicited Endorsements

"I have been invited to London for the launch of the sale of properties in Cape Town, being sold in the UK, and I am going to go and talk about rentals: What is involved what to look out for, as well as the importance of only selecting TPN affiliate companies, this is the hinge of being a good agent."

"A client who is joining TPN at the end of the month, would have saved themselves a lot of money. They took on a very bad tenant who we had evicted (as a tenant) and lost a lot of money. TPN would have saved them this loss as they would have seen that they are bad tenants."

M JW Thorne, of LANDLORDS

"We surely could take a leaf out of your book. May 2008 be as good to you as you are to your customers"
André and Gail, SWANK REAL ESTATE

Who Should Join?

Estate Agents (sales & letting), Property Managers, Landlords, Mortgage Originators, Attorneys, Tracing Agents and everyone needing to do credit checking relevant to the property industry

How to Join?

Simply log on to www.tpn.co.za and follow the link to 'Subscribe Now' or call us on 0861 876 000

www.tpn.co.za Invest in the Truth.



Tenant Profile Network Database

Step 1: Enquiries

TPN ENQUIRY

- Specialised tenant credit enquiry
- Details a history of rented accommodation
- Default information from previous leases
- Lists actual rental payment behaviour

CIPRO

- Cross references company and director information

ID VERIFICATION

- Confirms ID number and name match

TRANSUNION

- Traditional Credit Bureau
- Judgements
- Defaults
- Notice

EXPERIAN

- Traditional Credit Bureau
- DELPHI Score
- Judgements
- Defaults
- Notice

BANK CODES

- Check tenant's ability to afford proposed rent

PROPERTY 24

- Unlimited deed searches
- Unlimited advertising "To Let" properties

Step 2: Tenant Welcome Letter

FREE SERVICE

Send your Tenants a motivational letter from TPN to encourage them to pay their rent on time

Step 3: Load your rental payment profiles

FREE SERVICE

When you load your tenant's rental payment profiles, TPN will SMS your tenants to advise them that their payment profiles have been updated with the TPN credit bureau

Step 4: Letter of Demand

Let TPN send your arrear tenant's a Letter of Demand. Letters sent by Fax, E-mail, SMS and by Post

Step 5: Blacklist

FREE SERVICE

Tenants who default and do not remedy the breach can be blacklisted on TPN and TransUnion

Staying in Touch with Our Industry

TPN has a culture of learning and support. We provide telephonic assistance, training and support, monthly training seminars and regular property related workshops.

